

ANNAPOLIS HOME Celebrates SMALL BUSINESSES

SMALL BUSINESS STORIES BY SARAH HAGERTY

As publishers of a home magazine, we visit numerous fine homes, meet many homeowners, and get to know home industry professionals. So often we are impressed by the tremendous dedication, knowledge and talent that the finest home industry professionals bring to their field of specialization and the quality of their customer services, which we often hear about from homeowners directly. With this in mind, we honor seven local businesses whose excellent work we have seen, whose services we would have no question about recommending to colleagues and friends, and who have all been our partners for four years or more. These businesses, which are central players in the home industry in the greater Annapolis area, help create our local economy. We also applaud those who donate their time and resources to community and charitable efforts.



LOEWEN WINDOWS OF MID-ATLANTIC

A DIVISION OF THE SANDERS COMPANY



JOHN SANDERS

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Perhaps you've passed the white brick building on the corner of Chinquapin Round Road and Margaret Avenue in the heart of the Annapolis Design District. It's, literally, a standout. An entire wall is painted with a playful mural of the Annapolis waterfront.

The services provided there by the Sanders family are also a standout. John Sanders, working with his father Jock, is just the latest Sanders to lend his expertise to the world of windows and doors. He is fourth generation in the business (in fact, his given name is John Sanders IV) his great-grandfather started in the 1930s. (The fifth generation, John's two sons, are only 5 and 8 years old, so their career choices have yet to crystallize.)

"We are providing solutions for architecturally designed homes, as well as light commercial and institution applications," John explains. Restaurants, churches and schools also display Loewen products. In fact, you have probably looked out through one of their windows in the area—such as Bridges Restaurant on Kent Narrows.

The durability, beauty and contemporary sightlines found with Loewen products are all part of the Sanders' secrets to success. But so are the close relationships and trust forged with home builders and architects. "Other business come and go, but with us they know they can always call and get a Sanders on the phone," notes John.